

MINISTRY OF AGRICULTURE & LIVESTOCK DEVELOPMENT
STATE DEPARTMENT FOR LIVESTOCK DEVELOPMENT
De- Risking, Inclusion and Value Enhancement of Pastoral Economies
(DRIVE) Project

REQUEST FOR EXPRESSIONS OF INTEREST

(CONSULTANCY SERVICES – FIRMS SELECTION)

COUNTRY:	KENYA
NAME OF PROJECT:	DE- RISKING, INCLUSION AND VALUE ENHANCEMENT OF PASTORAL ECONOMIES (DRIVE) PROJECT
PROJECT ID No:	P176517
Loan No:	7139-KE
Assignment Title:	CONSULTANCY SERVICES FOR FEASIBILITY STUDY ON PASTURE AND FODDER VALUE CHAIN IN ASAL COUNTIES IN KENYA
Reference No.	MOALD/SDLD/DRIVE/CQS/ONT/04/2023-2024

The Government of Kenya has received financing from World Bank (WB) and currently implementing De-risking, Inclusion and Value Enhancement of Pastoral Economies Project (DRIVE), and intends to apply part of the proceeds toward payments for **Consultancy services for feasibility study on pasture and fodder value chain in ASAL counties in Kenya.**

Objectives and deliverables

The Government of Kenya is seeking for qualified and experienced consultancy Firm to work with the DRIVE Project team to undertake pasture and fodder production value chain study to identify opportunities and constraints for a market/ private sector led pasture and fodder production and marketing in the 21 DRIVE counties of Turkana, Marsabit, Isiolo, Laikipia Mander, Wajir, Garissa, Tana River, Taita Taveta, Kilifi, Kwale, Lamu, Meru (Meru North sub county), Tharaka Nithi, Samburu, Baringo, West Pokot, Narok, Kajiado, Makueni and Kitui.

Scope

For the aforementioned counties, the consultant is required to;

1. Carry out a quick scan of ruminant livestock (cattle, goats, sheep, and camel) farming systems, feeding practices, feed supply and feed security (quantity and quality), and feed information access, with a focus on pastures and fodder crops
2. Determine predominant pasture and forage types
3. Carry out an inventory of feeds and forages (fresh or conserved) traded and used by small- and large-scale meat production systems to supplement and complement feed rations.
4. Conduct a stakeholder analysis in the pasture and fodder value chain for ruminant livestock
5. Develop an inventory of the main pasture and fodder producers (individual farmers, institutions, groups, cooperatives, companies).
6. Identify main factors that hinder efficiency, profitability and upscaling of pasture and fodder production and marketing business.
7. Analyze how the market for forages (fresh or conserved) is organized, the current market outlets and price mechanisms in place
8. Indicate the current pasture and fodder production demands and deficits (gaps)
9. Provide details of interventions that can enhance pasture and fodder production.
10. Based on existing data on climate change and trends for Kenya, discuss the risks for the pasture and fodder supply chain and the expected impact.
11. Building on the formulated cases, identify key business opportunities for potential investors in pasture and fodder farming guided by sensitivity analysis for main pasture and fodder resources by county

The Ministry through (DRIVE) Project now invites eligible consultants to indicate their interest in providing the Services. Interested consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services. The short-listing criteria for the consulting firm are:

- I. Mandatory documents (Detailed Company Profile, Copies of Certificate of incorporation/ Registration and Tax Compliance Certificate)
- II. Minimum Seven (7) years of experience in Kenya or Horn of Africa on studies in livestock sector (in ASAL areas), farm and forage management, pasture and fodder studies, and forage demos
- III. Documented experience in at least three (3) in private sector engagement in the forage value chain and marketing systems.
- IV. Having conducted at least three (3) similar studies in Kenya or Horn of Africa region in the last 7 years (Completed or ongoing).
- V. Documented experience/ extensive understanding of the animal feed industry in Kenya or Horn of Africa in the last seven (7) years
- VI. At least three (3) evidence on participation in the National Feed and Nutrition Security System either in Kenya or Horn of Africa (National feed balance assessment modelling tools, national feed strategic programming and feed investment planning)
- VII. At least two (2) assignments on climate-smart agriculture, sustainable livestock production systems, and relevant policies and initiatives for climate funding in the last seven (7) years in Kenya or Horn of Africa.

Experts will not be evaluated at the shortlisting stage.

Consultants may associate with other firms to enhance their qualifications, but should indicate clearly whether the association is in the form of a joint venture and/or a sub-consultancy. In the case of a joint venture, all the partners in the joint venture shall be jointly and severally liable for the entire contract, if selected.

The attention of interested Consultants is drawn to paragraphs 1.9 of the World Bank's Guidelines: Selection and Employment of Consultants (under IBRD Loans and IDA Credits & Grants) by the World Bank Borrowers (of January 2011 and revised in July 2014 ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest.

A Consultant will be selected in accordance with the Consultants Qualification Selection (CQS) method set out in the World Bank's Guidelines: Selection and Employment of Consultants.

Further information can be obtained from **National Project Coordinator, De-risking, Inclusion and Value Enhancement of Pastoral Economies Project (DRIVE) situated at Hill Plaza, 8th Floor, Room 804, Ngong Road, Nairobi** from Monday to Friday excluding weekends and public holidays from 8. 00A.M to 5.00P.M.

Expressions of interest must be delivered in a written form to the address below in person, by mail or by email addressed to: - **The Principal Secretary, State Department for Livestock Development, P.O Box 34188 -00100 Nairobi, Kenya** and be deposited in the Tender box at Kilimo house main reception -Ground floor, Cathedral road Nairobi on or before **Tuesday 28th November 2023 at 11.00 hours** clearly marked **Consultancy services for undertaking feasibility study on pasture and fodder value chain in ASAL counties in Kenya**

TOR for **feasibility study on pasture and fodder value chain in ASAL counties in Kenya**. The detailed Terms of Reference for the assignment can be found in the following websites: www.kilimo.go.ke and www.tenders.go.ke may be viewed and obtained electronically for free from www.kilimo@go.ke , www.ppip@go.ke websites.

Consultants intending to send their Expression of Interest via email should send to pc-drive@kilimo.go.ke, by on or before **Tuesday 28th November 2023 at 11.00 hours**. Submitted documents should be clearly marked **"Consultancy services for undertaking feasibility study on pasture and fodder value chain in ASAL counties in Kenya"**.