



## MINISTRY OF AGRICULTURE AND LIVESTOCK DEVELOPMENT

### STATE DEPARTMENT FOR AGRICULTURE

#### EXPRESSION OF INTEREST (EOI) FOR LAND COMMERCIALIZATION INITIATIVE MASINGA FARM

TENDER NO. MOALD/SDA/LCI/EOI/01/2024-2025

#### 1. BACKGROUND

The Government of Kenya through the Agricultural Sector Transformation and Growth Strategy (ASTGS 2019 – 2029) seeks to transform underutilized land into productive commercial agricultural land. The objective is to have underutilized public land leased and operated by the private sector for commercial agriculture projects through the LCI. The initiative is designed to address food insecurity by implementing interventions which enhance food production, increase farmers' incomes, create jobs, and promote value addition along key value chains.

#### 2. OBJECTIVES OF THE LCI

- To make available underutilized public agricultural land for leasing to commercial agribusinesses
- To attract private investment, both local and foreign, to support commercial agribusiness on the available land.
- To contribute to national food production and reduce food deficits through increased agricultural production.
- To facilitate growth in national employment opportunities through new investor attraction and expansion of agricultural value chains

#### 3. TERMS OF REFERENCE FOR INVESTORS UNDER THE LCI

The Government of Kenya seeks interested and qualified commercial agribusinesses and investors with demonstrated technical and financial capacity to undertake farming, (agri-)forestry and other agriculture-related activities on land sites identified under the LCI. Key enterprises, value chains and agricultural commodities targeted are food crops, industrial crops, fruits, livestock, fisheries, and (agro-)forestry. To qualify, agribusinesses and investors must demonstrate experience with implementing and operating large commercial agricultural and/or related projects and operations in other developing economies both within and without. These projects and operations should contribute to food security and local income opportunities including through participation of and employment opportunities for local communities. They should demonstrate experience with sustainable green technologies and efficient use of power and water.

#### 4. SITE DESCRIPTION:

This EOI is for:

- a) **Masinga** – 500 acres, with the potential for expansion. The Masinga farm, under the ownership of the Tana and Athi River Development Authority (TARDA), is situated adjacent to the Masinga dam reservoir, which forms part of the 7 Forks hydroelectric power generation complex. The Government of Kenya seeks to engage a private operator capable of establishing an outgrower scheme, fostering local food production and processing, or initiating agricultural production and/or forestry activities. The farm had conducive soil quality and a favorable climate for cultivating various vegetables such as French beans, okra, and eggplants, with irrigation being a necessity to ensure optimal yields. Key features of the site include its proximity to the dam and reservoir, its adjacency to a significant power plant, the presence of vertisols (black cotton soils), and excellent access roads.

#### 5. QUALIFICATION AND EVALUATION CRITERIA

Interested commercial agribusinesses and investors, alone or in consortiums, should express their interest by providing information/documents in support of their competence, ability and suitability as follows:

- a) Valid Tax compliance certificate from the Kenya Revenue Authority (KRA) or the tax authorities of their tax jurisdiction.
- b) Copy of Business Registration/Certificate of incorporation
- c) Valid trading license/Business permit
- d) CR12 for limited companies, detailing the list of Directors and shareholding & copies of Identification Cards (ID) for the listed Directors.
- e) Valid PIN Certificate with VAT obligation.
- f) 3 years certified audited accounts, 2021,2022 and 2023.
- g) Companies should provide evidence of experience in conducting relevant agricultural projects and operations of large, medium or small-scale and nature as envisaged by the LCI (during the last five years). Experience with a government-led agriculture initiative, like LCI, is not needed.
- h) Companies need to indicate whether the company is interested in part of the parcel(s) or the whole parcel, and provide an indication of the size of the parcel they are interested in. The smallest leasable parcel for the Bura plot is 100 acres
- i) Provide list and qualifications of at least five (3) personnel with capacity to undertake the assignment.
- j) Describe the potential use of the parcel (in half a page) for food crops, industrial crops, fruits, livestock, fisheries, and (agro-) forestry.

Interested bidders should submit their response in one original and copy. This Request for EOI is also available in the Government of Kenya Tender Portal [www.tenders.go.ke](http://www.tenders.go.ke) and in the Ministry's website [www.kilimo.go.ke](http://www.kilimo.go.ke)

6. Firms that wish to participate in the EOI should forward their particulars/contacts to the Head of Supply Chain Management Services, State Department for Agriculture, through email address: [tenders@kilimo.go.ke](mailto:tenders@kilimo.go.ke) to receive further clarifications or addendum where necessary.

### **1. EOI SUBMISSION**

Expressions of Interest (EOIs) MUST be submitted both physically and via email. For physical submission of EOIs:

Completed Expression of Interest (EOI) documents are to be enclosed in plain sealed envelopes clearly marked "**EOI FOR LAND COMMERCIALIZATION INITIATIVE (LCI) MASINGA FARM, TENDER NO. MOALD/SDA/LCI/EOI/01/2024-2025**

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The completed tender documents should be posted to reach the address shown below on or before 30<sup>th</sup> October, 2024 at 11:00 am or placed in the Tender Box situated at the Main Reception, Kilimo House, Cathedral Road on or before the said date and time.

Expressions of Interest can be submitted to:

**The Principal Secretary  
State Department for Agriculture  
Ministry of Agriculture and Livestock Development  
Kilimo House, Cathedral Road,  
P.O.BOX 30028-00100  
NAIROBI Email: [tenders@kilimo.go.ke](mailto:tenders@kilimo.go.ke) ,**

Website: [https://kilimo.go.ke/](http://kilimo.go.ke/)

The tenders will be opened immediately thereafter, in the presence of the candidates or their designated representatives who choose to attend at Kilimo House, Cathedral Road, ASCU Boardroom Upper Floor.

For email submission of EOIs: Expressions of Interest can be submitted to [tenders@kilimo.go.ke](mailto:tenders@kilimo.go.ke)

All e-mail submissions must be titled as "**EOI FOR [Insert preferred site for leasing-LAND COMMERCIALIZATION INITIATIVE].**"

More Information Visit: <https://www.invest.go.ke/> for more information on the Land Commercialization Initiative and sites on offer. For inquiries, please contact us via: [tenders@kilimo.go.ke](mailto:tenders@kilimo.go.ke)